## BALANCE SHEET (consolidated)

Quarter I/ 2008
Unit: VND

| ASSETS | Code | Mar. 31, 2008 | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | 3,321,608,882,145 | 3,172,432,265,737 |
| I. Cash and cash equivalents | 110 | 152,146,349,244 | 117,818,399,217 |
| 1. Cash | 111 | 152,146,349,244 | 117,518,399,217 |
| 2. Cash equivalents | 112 | - | 300,000,000 |
| II. Short-term financial investments | 120 | 786,202,870,970 | 654,484,420,832 |
| 1. Short-term investments | 121 | 787,446,736,970 | 654,660,035,832 |
| 2. Provision for devaluation of short-term security investments (*) | 129 | (1,243,866,000) | (175,615,000) |
| III. Receivables | 130 | 715,736,399,378 | 654,722,035,522 |
| 1. Trade accounts receivables | 131 | 580,627,132,366 | 505,234,650,816 |
| 2. Advances to suppliers | 132 | 82,258,358,302 | 79,848,439,620 |
| 3. Short-term internal receivables | 133 | - | - |
| 4. Receivable in accordance with contracts in progress | 137 | - | - |
| 5. Other receivables | 138 | 53,532,906,710 | 70,390,242,141 |
| 6. Provision for short-term bad receivables (*) | 139 | (681,998,000) | (751,297,055) |
| IV. Inventories | 140 | 1,638,018,830,629 | 1,669,870,779,569 |
| 1. Inventories | 141 | 1,644,596,650,194 | 1,681,499,668,523 |
| 2. Provision for devaluation of inventories (*) | 149 | $(6,577,819,565)$ | $(11,628,888,954)$ |
| V. Other short-term assets | 150 | 29,504,431,924 | 75,536,630,597 |
| 1. Short-term prepaid expenses | 151 | 18,433,373,415 | 14,280,843,795 |
| 2. VAT deductible | 152 | 3,691,210,216 | 33,400,640,529 |
| 3. Tax and accounts receivable from State budget | 154 | 585,996,047 | 23,808,062,971 |
| 4. Other short-term assets | 158 | 6,793,852,246 | 4,047,083,302 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 | 2,682,975,057,987 | 2,252,681,178,138 |
| I. Long-term receivables | 211 | 67,025,000 | 762,225,000 |
| 1. Long-term receivables from customers | 211 | - | - |
| 2. Capital receivable from subsidiaries | 212 | - | - |
| 3. Long-term inter-company receivables | 213 | - | - |
| 4. Other long-term receivables | 218 | 67,025,000 | 762,225,000 |
| 5. Provision for long-term bad receivable (*) | 219 | - | - |
| II. Fixed assets | 220 | 1,729,520,156,519 | 1,646,942,684,229 |
| 1. Tangible fixed assets | 221 | 1,010,290,088,106 | 1,022,628,095,224 |
| - Historical cost | 222 | 1,984,050,586,219 | 1,963,815,921,472 |
| - Accumulated depreciation | 223 | $(956,199,346,991)$ | (941,187,826,248) |
| 2. Finance leases fixed assets | 224 | - | - |
| - Historical cost | 225 | - | - |
| - Accumulated depreciation | 226 | - | - |
| 3. Intangible fixed assets | 227 | 19,228,122,484 | 20,714,476,300 |


| - Historical cost | 228 | 38,770,913,342 | 38,770,913,342 |
| :---: | :---: | :---: | :---: |
| - Accumulated depreciation | 229 | (19,542,790,858) | (18,056,437,042) |
| 4. Construction in progress expenses | 230 | 700,001,945,929 | 603,600,112,705 |
| III. Property investment | 240 | - | - |
| - Historical cost | 241 | - | - |
| - Accumulated depreciation (*) | 242 | - | - |
| IV. Long-term financial investments | 250 | 752,483,168,101 | 401,017,825,626 |
| 1. Investment in subsidiaries | 251 | 13,500,000,000 | - |
| 2. Investment in joint-venture | 252 | 106,836,006,801 | 76,131,684,826 |
| 3. Other long-term investments | 258 | 632,147,161,300 | 324,886,140,800 |
| 4. Provision for devaluation of long-term finance investment | 259 | - | - |
| V. Other long-term assets | 260 | 200,904,708,367 | 203,958,443,283 |
| 1. Long-term prepaid expenses | 261 | 192,137,615,231 | 195,630,397,387 |
| 2. Deferred income tax assets | 262 | 8,016,847,896 | 8,016,847,896 |
| 3. Others | 268 | 750,245,240 | 311,198,000 |
| TOTAL ASSETS (100+200) | 270 | 6,004,583,940,132 | 5,425,113,443,875 |
| CAPITAL SOURCES | Code | Mar. 31, 2008 | Beginning Balance |
| A. LIABILITIES (300=310+320) | 300 | 1,337,746,708,608 | 1,073,225,591,521 |
| I. Short-term liabilities | 310 | 1,207,520,624,592 | 933,353,236,344 |
| 1. Short-term borrowing and debts | 311 | 534,743,436,000 | 9,963,436,000 |
| 2. Trade accounts payables | 312 | 318,247,653,078 | 621,374,668,706 |
| 3. Advances from customers | 313 | 2,366,238,239 | 5,716,559,295 |
| 4. Taxes and liabilities to State budget | 314 | 36,215,038,297 | 35,328,940,033 |
| 5. Payable to employees | 315 | 7,393,058,458 | 426,668,700 |
| 6. Payable expenses | 316 | 162,822,918,959 | 132,465,566,711 |
| 7. Accounts payables-Affiliate | 317 | - | - |
| 8. Payable in accordance with contracts in progress | 318 | - | - |
| 9. Other short-term payables | 319 | 145,732,281,561 | 128,077,396,899 |
| 10. Provision for short-term liabilities | 320 | - | - |
| II. Long-term liabilities | 330 | 130,226,084,016 | 139,872,355,177 |
| 1. Long-term accounts payables-Trade | 331 | 72,653,740,516 | 81,001,538,177 |
| 2. Long-term accounts payable-Affiliate | 332 | - | - |
| 3. Other long-term payables | 333 | - | - |
| 4. Long-term borrowing and debts | 334 | 29,890,308,000 | 32,381,167,000 |
| 5. Deferred income tax | 335 | - | - |
| 6. Provision for unemployment allowance | 336 | 27,682,035,500 | 26,489,650,000 |
| 7. Provision for long-term liabilities | 337 | - | - |
| B. OWNER'S EQUITY (400=410+420) | 400 | 4,631,259,849,415 | 4,315,938,147,821 |
| I. Capital sources and funds | 410 | 4,603,202,820,288 | 4,224,315,730,556 |
| 1. Paid-in capital | 411 | 1,752,756,700,000 | 1,752,756,700,000 |
| 2. Capital surplus | 412 | 1,064,948,051,177 | 1,064,948,051,177 |
| 3. Other capital of owner | 413 | - | - |
| 4. Treasury stock (*) | 414 | - | - |
| 5. Assets revaluation difference | 415 | - | - |


| 6. Foreign exchange difference | 416 | - | - |
| :--- | :--- | ---: | ---: |
| 7. Investment and development fund | 417 | $774,051,807,452$ | $744,541,696,836$ |
| 8. Financial reserve fund | 418 | $151,067,190,146$ | $136,312,134,839$ |
| 9. Other fund belong to owner's equity | 419 | - | - |
| 10. Retained profit | 420 | $860,379,071,513$ | $525,757,147,704$ |
| 11. Capital for construction work | 421 | - | - |
| II. Budget sources | 430 | $\mathbf{2 8 , 0 5 7 , 0 2 9 , 1 2 7}$ | $\mathbf{9 1 , 6 2 2 , 4 1 7 , 2 6 5}$ |
| 1. Bonus and welfare fund | 431 | $28,057,029,127$ | $91,622,417,265$ |
| 2. Budgets | 432 | - | - |
| 3. Budget for fixed asset | 433 | - | - |
| C. MINORITY INTEREST | $\mathbf{4 3 9}$ | $\mathbf{3 5 , 5 7 7 , 3 8 2 , 1 0 9}$ | $\mathbf{3 5 , 9 4 9 , 7 0 4 , 5 3 3}$ |
| TOTAL RESOURCES $\mathbf{( 3 0 0 + 4 0 0 )}$ | $\mathbf{4 4 0}$ | $\mathbf{6 , 0 0 4 , 5 8 3 , 9 4 0 , 1 3 2}$ | $\mathbf{5 , 4 2 5 , 1 1 3 , 4 4 3 , 8 7 5}$ |

OFF BALANCE SHEET ITEMS

| Items | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
| 1. Operating lease assets |  | - | - |
| 2. Goods held under trust or for processing |  | $884,168,523$ | $4,581,129,707$ |
| 3. Goods received on consignment for sale |  | - | - |
| 4. Bad debts written off |  | - | - |
| 5. Foreign currencies: USD |  | $1,715,728$ | 315,236 |
| EUR |  | 2,096 | 33,256 |
| AUD |  | 0.5 | 0.5 |
| 6. Subsidies of state budget |  | - | - |
| 7. Depreciation fund |  | - | - |
|  |  |  |  |

## INCOME STATEMENT (consolidated)

Quarter I/ 2008

| Items | Code |  | Quarter 1/2007 (unconsolidated) | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter 1/2008 (consolidated) |  | Accumulation |  |
|  |  |  |  | 2008 | 2007 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| 1. Sales | 1 | 1,840,528,128,972 | 1,383,926,276,018 | 1,840,528,128,972 | 1,383,926,276,018 |
| 2. Deductions | 3 | 32,395,579,628 | 3,772,135,942 | 32,395,579,628 | 3,772,135,942 |
| 3. Net sales and services (10=01-03) | 10 | 1,808,132,549,344 | 1,380,154,140,076 | 1,808,132,549,344 | 1,380,154,140,076 |
| 4. Cost of goods sold | 11 | 1,254,320,192,968 | 993,889,513,657 | 1,254,320,192,968 | 993,889,513,657 |
| 5. Gross profit (20=10-11) | 20 | 553,812,356,376 | 386,264,626,419 | 553,812,356,376 | 386,264,626,419 |
| 6. Financial incomes | 21 | 129,498,636,694 | 162,387,149,624 | 129,415,626,546 | 162,387,149,624 |
| 7. Financial expenses | 22 | 87,273,093,682 | 13,936,017,122 | 87,273,093,682 | 13,936,017,122 |
| 8. Selling expenses | 24 | 203,674,280,618 | 210,403,952,859 | 203,674,280,618 | 210,403,952,859 |
| 9. General \& administrative expenses | 25 | 57,936,254,822 | 55,558,686,903 | 57,936,254,822 | 55,558,686,903 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 | 334,427,363,948 | 268,753,119,159 | 334,344,353,800 | 268,753,119,159 |
| 11. Other income | 31 | 26,405,156,122 | 54,706,052,999 | 26,405,156,122 | 54,706,052,999 |
| 12. Other expenses | 32 | 2,432,417,595 | 4,666,688,857 | 2,432,417,595 | 4,666,688,857 |
| 13. Other profit (40=31-32) | 40 | 23,972,738,527 | 50,039,364,142 | 23,972,738,527 | 50,039,364,142 |
| 14. Loss in joint-venture | 50 | 13,536,500,000 |  | 13,536,500,000 |  |
| 15. Profit before tax (50=30+40) | 60 | 344,863,602,475 | 318,792,483,301 | 344,780,592,327 | 318,792,483,301 |
| 16. Current corporate income tax expenses | 61 | 36,036,338,263 | - | 36,036,338,263 | - |
| 17. Deferred corporate income tax expenses | 62 | - | - | - | - |
| 18. Minority interest | 63 | 372,322,370 | - | - | - |
| 19. Profit after tax (60=50-51-52) | 70 | 309,199,586,582 | 318,792,483,301 | 308,744,254,064 | 318,792,483,301 |

## CASH FLOW STATEMENT (consolidated)

Quarter I/ 2008 (Indirect method)

| Items | Code | Quarter 1/2008 (consolidated) | Quarter 1/2007 (unconsolidated) |
| :---: | :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| 1. Profit before tax | 1 | 344,863,602,475 | 318,792,483,301 |
| 2. Adjustment in accounts |  |  |  |
| Fixed assets depreciation | 2 | 33,772,077,870 | 28,468,696,480 |
| Provisions | 3 | 83,364,222,757 | 25,973,065,025 |
| Unrealized foreign exchange difference loss/gain | 4 | - |  |
| Loss/gain from investments | 5 | (52,489,323,789) | (21,006,600,725) |
| Interest expenses | 6 | 8,329,180,863 | 1,543,969,972 |
| 3. Operating profit before the changes of current capital | 8 | 403,723,672,152 | 353,771,614,053 |
| Changes in accounts receivable | 9 | (10,241,010,918) | 29,446,606,743 |
| Changes in inventories | 10 | 36,903,018,329 | 65,605,073,178 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 | (292,622,517,388) | (14,955,283,404) |
| Changes in prepaid expenses | 12 | $(665,279,350)$ | 2,544,232,574 |
| Paid interest | 13 | (1,175,919,548) | $(1,543,969,972)$ |
| Paid corporate income tax | 14 | - |  |
| Other receivables | 15 | 1,030,820,825 | 70,498,287,200 |
| Other payables | 16 | (101,662,720,219) | $(106,061,854,432)$ |
| Net cash provided by (used in) operating activities | 20 | 35,290,063,883 | 399,304,705,940 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (74,329,585,795) | (145,112,758,995) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 1,195,473,773 | 301,071,019 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (375,705,200,000) | (1,300,225,596,700) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 57,100,118,862 | 120,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 | (144,475,212,475) | (3,092,684,826) |
| 6. Withdrawal of capital in other companies | 26 | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 | 4,094,791,779 | 4,199,294,675 |
| Net cash used in investing activities | 30 | (532,119,613,856) | (1,323,930,674,827) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 5,000,000,000 | 1,183,470,971,700 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | - | - - |
| 3. Cash received from long-term and short-term borrowings | 33 | 523,657,500,000 | - |
| 4. Cash paid to principal debt | 34 | 2,500,000,000 | (2,910,786,000) |
| 5. Cash paid to financial lease debt | 35 | - | - |
| 6. Dividend, profit paid for owners | 36 | - | (206,839,028,000) |
| Net cash (used in) provided by financing activities | 40 | 531,157,500,000 | 973,721,157,700 |
| Net cash during the period ( 20+30+40) | 50 | 34,327,950,027 | 49,095,188,813 |
| Cash and cash equivalents at beginning of year | 60 | 117,818,399,217 | 156,894,729,076 |

